BRIGHTEN
INSTITUTE AUSTRALIA

CPD 2026-27

Commercial Real Estate

Course Description

Commercial real estate agents must complete a minimum of seven hours of compulsory CPD during the 2026–27 CPD year.
The program focuses on important financial, regulatory and professional obligations applying to commercial agency practice.

Who Should Attend?

This course is suitable for Class 1 and Class 2 licensed agents working in commercial real estate sales, leasing or property services in NSW.

Agents working across multiple areas of practice must complete the compulsory topics relevant to each area. A shared topic does not need to be repeated where all required learning outcomes have already been met.

Delivery Modes

Interactive Webinar

Attend live, trainer-led online sessions where you can actively participate. In accordance with NSW Fair Trading requirements, all participants must keep their camera switched on for the entire duration of the session.

Face-to-face

Participate in scheduled classroom sessions held at one of our designated training venues, where you'll receive interactive, trainer-led instruction and have the opportunity to engage with both your trainer and fellow participants.

Topics Covered

- **GST in commercial property transactions**

Develop a practical understanding of how GST may apply to commercial sales and leasing transactions, including the importance of identifying potential GST implications and referring clients for appropriate professional advice.

- **Rules of conduct refresher**

Review the professional rules of conduct applying to property agents, including ethical behaviour, disclosure, conflicts of interest, client instructions, confidentiality and consumer protection.

- **Fire safety regulations**

Review the fire safety obligations that may affect commercial properties and the agent's role in identifying, communicating and appropriately managing compliance-related matters.

- **Supervision Guidelines and AML/CTF in agency practice**

Understand supervision responsibilities within a commercial agency and prepare for anti-money laundering and counter-terrorism financing obligations affecting real estate transactions.

Duration

This course is delivered over a minimum of 7 hours, in line with NSW Fair Trading requirements.

Additonal Requirements for Class 1 Agents

Class 1 agents must also complete NSW Fair Trading-accredited event training in addition to the CPD required for their area of practice.

Class 1 agents working in commercial real estate will also be required to complete AUSTRAC's real estate AML training. Further guidance will be provided once AUSTRAC's delivery arrangements are finalised.

Completion

After successfully completing the required training, you will receive evidence of completion for your CPD records.

Class 1 and Class 2 licence holders must retain their CPD records for three years.

Enrol Today!