



Commercial Real Estate

Short Course



Nationally recognised training



Your pathway to a successful career
in real estate.



2026

Course Brochure

Course Description

The Commercial Real Estate skill set is designed for licenced real estate agents who are ready to elevate their careers by gaining the key skills to enter into Commercial Real Estate.

Through a blend of theory and hands-on training, you'll learn how to appraise commercial property, executive sales and establish property lease.

This nationally accredited program builds the confidence, stage presence, and technical understanding required for commercial real estate ensuring you can close and arrange deals with professionalism and impact.

What you'll learn:

Through interactive coursework and practical exercises, you will learn to:

- Appraise commercial properties.
- Manage commercial property sales from listing to settlement.
- Establish and manage commercial property leases.

Entry Requirements

To be eligible to enrol, learners must:

- Be 16+ years old
- Complete a basic language, literacy, numeracy & digital (LLND) capability prior to starting the course
- Have or obtain a USI (Unique Student Identifier)
- Have access to a computer and internet, ability to upload documents/video etc.

Career Pathways

- Assistant Agent
- Property Management Assistant
- Leasing Consultant
- Sales Associate
- Property Officer

Who Should Enrol?

This course is ideal for individuals who:

- Are looking to start a career in the real estate and property services industry.
- Want to meet the educational requirements to apply for Assistant Agent Registration with NSW Fair Trading.
- Plan to progress to the CPP41419 Certificate IV in Real Estate Practice, with the five units completed in this course providing credit towards the full qualification.
- Are interested in working in residential sales or property management.

Successful completion of this course is the first step on the NSW real estate licensing pathway and provides the foundation to progress towards a Class 2 Real Estate Agent Licence.

Duration & Delivery



Virtual (Trainer-led)

This flexible delivery mode combines self-paced learning with scheduled support.



Face-to-face

Scheduled face-to-face sessions held at our campus and/or streamed live via Microsoft Teams where students will engage directly with trainers. The maximum duration is 18 months.



Online (Self-Paced)

This fully online delivery mode allows students to complete the course at their own pace. Students will have access to recorded learning materials and resources to support their studies. Trainer support is available via email & phone.



BRIGHTEN
INSTITUTE AUSTRALIA

Brighten Your Future

Brighten Institute Australia is a Registered Training Organisation committed to providing high quality, industry relevant education.



(02) 9223 1868



www.brighten.edu.au



contact@brighten.edu.au



Level 5, 12 O'Connell St, Sydney
NSW 2000

SCAN ME

For further information

