

CPP51122

DIPLOMA OF PROPERTY

Course Description

This qualification reflects the role of property services principals who apply knowledge of property agency and compliance requirements, ethical standards and consumer preferences to establish and control property services functions. Once the qualification has been obtained, including the completion of the work placement requirements, the individual is eligible to apply for their Class 1 Real Estate Licence with Fair Trading NSW.

Career Pathway

- Real Estate Agency Principal
- Senior Strata Manager
- Strata Management Principal
- Agency Manager
- Agency Director

Who Should Enrol?

- Want to meet NSW licensing requirements and work legally as a Class 1 real estate agent.
- Current Class 2 Agents seeking full licencing
- Real estate workers wanting to advance into higher-paid leadership roles
- Career progression: after gaining your Class 1 licence, you can move toward managing portfolios, senior roles, or do the Diploma course to be a Principal / Licensee in Charge

(02) 9223 1868

www.brighten.edu.au

contact@brighten.edu.au

Level 5, 12 O'Connell St, Sydney NSW 2000

Entry Requirements

- To be eligible to enrol, learners must:
- Hold a current Class 2 Licence
- Be 18+ years old
- Complete a basic language, literacy, numeracy & digital (LLND) capability prior to starting the course
- Have or obtain a USI (Unique Student Identifier)
- Have access to a computer and internet, ability to upload documents/video etc.

Duration



Blended

Average time taken to complete the course is 12 months, with a maximum of 18 months allowed.



Face-to-face

Scheduled face-to-face sessions held either face-to-face at our campus and/or streamed live via Microsoft Teams where students will engage directly with trainers. The maximum duration is 18 months.

RPL

If you have relevant prior study, work experience, or training, you may be eligible for Recognition of Prior Learning (RPL) or Credit Transfer (CT). These options can reduce the time and cost of your course by recognising skills and knowledge you've already gained. Our team will assess your eligibility and guide you through the application process.



BRIGHTEN
INSTITUTE AUSTRALIA

CPP51122

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Units of Competency

Core Units

- CPPREP5001 Manage compliance in the property industry
- CPPREP5002 Establish and monitor property industry trust account management practices
- CPPREP5003 Manage ethical practice in the property industry
- CPPREP5004 Manage a safe workplace in the property industry
- CPPREP5005 Manage teams in the property industry
- CPPREP5006 Manage operational finances in the property industry
- CPPREP5007 Develop a strategic business plan in the property industry

Elective Units

Group B - General Electives

- BSBMKG552 Design and develop marketing communication plans
- CPPREP4507 Provide property sustainability information in real estate
- CPPREP5008 Market the property agency
- CPPREP5009 Develop a marketing and service strategy in real estate
- CPPREP5010 Manage customer service activities in the property industry

Assessment Methods

Various assessment methods will be used throughout your course, including:

- Case studies, role plays, assignments, scenario analysis.

Why Take This Course?

- This is the key qualification required by NSW Fair Trading to hold a Class 1 Real Estate Licence (full agent).
- If you're currently a Class 2 Real Estate Agent, this is your step to progress your career and expand their leadership opportunities within the industry and take on greater responsibilities including managing your own agency and supervising staff.
- This qualification equips you to take on greater responsibilities including managing your own agency, supervising staff, handling trust accounts, etc.

Completion

Upon successful completion, you'll receive a Diploma of Property (CPP51122) — a nationally accredited qualification issued by Brighten Institute Australia (RTO ID 41148). This certificate provides the educational foundation required to apply for your Class 1 Real Estate Agent Licence with NSW Fair Trading, enabling you to operate or manage a real estate agency, act as a Licensee-in-Charge, and oversee real estate sales and property management services in NSW.

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