



**BRIGHTEN**  
INSTITUTE AUSTRALIA  
RTO # 41148

(02) 9223 1868  
www.brighten.edu.au  
contact@brighten.edu.au  
Level 5, 12 O'Connell St, Sydney NSW 2000  
RTO: 41148 | ABN: 73 603 367 095

# Certificate IV in Real Estate Practice - Fast Track



## The start of an exciting career in Real Estate!

### Course Description

The Certificate IV in Real Estate Practice - Fast Track Course is a condensed program designed for Assistant Agents looking to gain their full qualification in Real Estate. This course, equips you with the skills and knowledge to work confidently in the real estate industry, including conducting property auctions. The course prepares you to launch or advance your career in the fast-paced property industry.

If you're currently an Assistant Agent, this is your step to greater responsibility, independence and earning potential.

### Potential Job Options

- Residential Real Estate Agent
- Property Manager
- Real Estate Agency Manager
- Sales Agent
- Sales Manager
- Senior Property Manager



**BRIGHTEN**  
INSTITUTE AUSTRALIA  
RTO # 41148



NATIONALLY RECOGNISED  
TRAINING



BRIGHTEN  
INSTITUTE AUSTRALIA

## Entry Requirements

There are no entry requirements for the qualification, however, you must have:

- A USI (Unique Student Identifier) number
- Hold a Certificate of Registration / Assistant Agent registration (if enrolling in the 13-unit course: other learners must enrol in the full 18 unit course)
- A valid and current email address
- A completed LLN assessment (Language, Literacy & Numeracy test)
- Have access to a computer and internet, ability to upload documents/video etc.

## Course Duration

All learners have access to the course materials for 18 months: average time taken is 6 months.

## Mode of Delivery

Blended: a mix of online modules and virtual classroom sessions, with access to trainers and support. The course is designed for self-directed learning, and to be flexible and suitable for those juggling work and study commitments

## Learning Outcomes

The skills and knowledge to competently perform most tasks of a Real Estate Agent in the specified area of expertise (i.e. Property Management, Stock & Station Agent, etc).

For further details and/or information regarding available learner support, Recognition of Prior Learning (RPL), credit transfer (CT) and more, please see the Learner Handbook or contact us at (02) 9223 1868.

## Units of Competency

- CPPREP4101 Appraise property for sale or lease
- CPPREP4102 Market property
- CPPREP4103 Establish vendor relationships
- CPPREP4104 Establish buyer relationships
- CPPREP4105 Sell property
- CPPREP4121 Establish landlord relationships
- CPPREP4122 Manage tenant relationships
- CPPREP4123 Manage tenancy
- CPPREP4124 End tenancy
- CPPREP4125 Transact in trust accounts
- CPPREP4503 Present at hearings in real estate
- BSBHRM415 Coordinate recruitment and onboarding
- SIRXMGT001 Supervise and support frontline team members

## Certification/Completion

Upon successful completion, you'll receive a Statement of Attainment (SoA) in for the units you competently completed as part of this course issued by Brighten Institute Australia (RTO ID 41148). Students who successfully complete some units of competency will be issued with a Statement of Attainment for the unit(s) in which they have been deemed competent.

## Enrol Today!

**(02) 9223 1868**

[www.brighten.edu.au](http://www.brighten.edu.au)  
[contact@brighten.edu.au](mailto:contact@brighten.edu.au)

Level 5, 12 O'Connell St, Sydney NSW 2000  
RTO: 41148 | ABN: 73 603 367 095 | V4.2 Nov 25