

# COMMERCIAL REAL ESTATE

## Course Description

The Commercial Real Estate skill set is designed for licenced real estate agents who are ready to elevate their careers by gaining the key skills to enter into Commercial Real Estate.

Through a blend of theory and hands-on training, you'll learn how to appraise commercial property, executive sales and establish property lease.

This nationally accredited program builds the confidence, stage presence, and technical understanding required for commercial real estate ensuring you can close and arrange deals with professionalism and impact.

## Career Pathway

- Commercial Real Estate Professional

## Who Should Enrol?

This course is ideal for:

- Individuals seeking to enhance and expand their knowledge in commercial real estate.
- Ambitious agents who want to increase their earning potential and visibility in the property market.

## Units of Competency

- CPPREP4201 Appraise commercial property
- CPPREP4203 Complete commercial property sale
- CPPREP4204 Establish commercial property lease

## Entry Requirements

- To be eligible to enrol, learners must:
- Be 16+ years old
- Complete a basic language, literacy, numeracy & digital (LLND) capability prior to starting the course
- Have or obtain a USI (Unique Student Identifier)
- Have access to a computer and internet, ability to upload documents/video etc.

## Duration



### Blended

Average time taken to complete the course is 1 - 3 months, with a maximum of 6 months allowed.



### Face-to-face

Four scheduled face-to-face sessions held either face-to-face at our campus and/or streamed live via Microsoft Teams. The maximum duration is 6 months.

## Completion

On successful completion of this skillset, you will be issued with a nationally recognised Statement of Attainment (SoA) issued by Brighten Institute Australia (RTO ID 41148). The units of competency within this skill set are recognised nationally under the Australian Qualifications Framework.

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