

# ASSISTANT AGENT

## Course Description

The first step in becoming a real estate agent, this course consists of the 5 core Units of Competency of the full Certificate IV in Real Estate Practice qualification. Once the course is complete, the learner is eligible to apply for their Certificate of Registration, to become an Assistant Real Estate Agent.

Individuals at this skill level apply knowledge of real estate practice, legal agency, compliance requirements, ethical standards, and vendor / buyer relationships to conduct real estate functions.

## Who Should Enrol?/Career Pathways

This course is ideal for:

- Ideal for entry-level individuals wanting to break into real estate
- Job roles you can hold after registration: real estate sales assistant, assistant property manager, leasing assistant etc.
- Long-term pathway: after working and completing Certificate IV, you can apply for a Class 2 licence (full real estate agent).

## Units of Competency

- CPPREP4001 Prepare for professional practice in real estate
- CPPREP4002 Access & interpret ethical practice
- CPPREP4003 Access & interpret legislation
- CPPREP4004 Establish marketing & communication profiles
- CPPREP4005 Prepare to work in real estate trust accounts

## Entry Requirements

- To be eligible to enrol, learners must:
- Be 16+ years old
- Complete a basic language, literacy, numeracy & digital (LLND) capability prior to starting the course
- Have or obtain a USI (Unique Student Identifier)
- Have access to a computer and internet, ability to upload documents/video etc.

## Duration



### Blended

Average time taken to complete the course is 1 - 3 months, with a maximum of 6 months allowed.



### Face-to-face

Four scheduled face-to-face sessions held either face-to-face at our campus and/or streamed live via Microsoft Teams. The maximum duration is 6 months.

## Completion

On successful completion of this skillset, you will be issued with a nationally recognised Statement of Attainment (SoA) issued by Brighten Institute Australia (RTO ID 41148). The units of competency within this skill set are recognised nationally under the Australian Qualifications Framework.

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